



Changes impacting the Asgard Employee Super Account



Issue date: 20 July 2013

Preparation date: 27 June 2013

This flyer outlines all the material changes you need to be aware of that recently came into effect or will be implemented in the near future. Each change is listed in the table below. You have received this flyer as you are currently invested in the Asgard Employee Super Account.

Some of the changes are quite complex in nature. Please take the time to read the information in this flyer.

Should you require any further information or clarification, please talk to your financial adviser to understand these changes and the impact they may have on your Asgard Employee Super Account. Of course, we're here to help too. If you have any questions, please call us on 1800 998 185 or email asgard.investor.services@asgard.com.au.

Asgard

What are the changes

The following table lists the recent/upcoming changes. Each change is then outlined in more detail after the table. Please familiarise yourself with the changes.

Change
Change of Trustee
Change of Trustee
Insurance
Changes to Asgard Personal Protection Package*
Fees/expenses
Changes to expense recovery
Change of Reduced Input Tax Credits on Trustee fee
Appointment of a cash custodian and administrator of the Cash Account/Balance
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Member directed consent – Adviser fee payments
Other
Arrangements with investment managers
Variation of fees and other costs
Platform payments
Legislative changes
Standard Risk Measure
Electronic notifications and updated information
Communications
Portability of super benefits – rollovers/transfers
Illiquid or suspended managed investments
Anti-Money Laundering and Counter-Terrorism Financing (AML/CTF)
Changes to the asset allocations in SMA – Funds portfolios

* Only applicable to Asgard Employee Super Account family members who have insurance through the Asgard Personal Protection Package.

CHANGE OF TRUSTEE

Effective from 1 July 2013, BT Funds Management Limited ABN 63 002 916 458 AFSL 233724 (**BTFM**) replaced Asgard Capital Management Ltd ABN 92 009 279 592 AFSL 240695 (**Asgard**) as the trustee of the Asgard Employee Super Account.

Both Asgard and BTFM are subsidiaries of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 (**Westpac**) and are members of the Westpac Group. Asgard will continue to act as the administrator and custodian of the Asgard Employee Super Account.

The change of trustee has no impact on the product features, the operation of your account or how you interact with us (eg. how you provide instructions on or enquire about your account). You will however, notice future correspondence you receive for your account will be issued by BTFM as trustee, and not Asgard.

BTFM will pay part of the administration fees charged to your account to Asgard as remuneration for its role as administrator and custodian. Asgard will also be entitled to be reimbursed for certain expenses incurred with administering the Asgard Employee Super Account. The fees and expenses to which Asgard is entitled do not represent an additional cost to you above and beyond the administration fees that you pay, or the expenses recovered by us (under expense recovery).

INSURANCE

Changes to Asgard Personal Protection Package – Family members only

Effective from 30 June 2013, BTFM replaced Asgard as the master policy holder for 'Asgard Personal Protection Package'. You'll see an updated product disclosure document, master policy and correspondence to reflect the new arrangement.

In addition, Total and Permanent Disablement (**TPD**) cover with an 'Own Occupation' definition is no longer available through your Asgard Employee Super Account from 1 July 2013. TPD cover with an 'Own Occupation' definition held through your Asgard Employee Super Account prior to 1 July 2013 and remaining in force will not be affected by this change.

FEES/EXPENSES

Changes to expense recovery

We're entitled to be reimbursed for expenses incurred in operating the Asgard Employee Super Account, where such expenses are properly incurred, including the payment of statutory charges, licensing fees, registry costs, audit fees, government duties, the cost of reports and various other disbursements.

From 1 September 2013, we'll introduce changes relating to expense recovery. The changes are a result of increases in Government levies charged by the Australian Prudential Regulation Authority (**APRA**) for the cost incurred in supervising the financial industry.

The expense recovery will be charged on top of our fees for managing/administering your account and will be deducted from your Cash Account/Balance as required. The amount charged will be the actual amount of expense incurred. It will appear as a separate transaction (with a relevant description) in your Investor Report.

Removal of expense recovery cap

An expense recovery fee currently applies to the Asgard Employee Super Account. Effective 1 September 2013, we'll remove the maximum percentage (please see below) previously disclosed for this expense recovery:

- 0.3588% pa for Managed Profiles
- 0.2563% pa for SMA – Funds

Change of Reduced Input Tax Credits on Trustee fee

Recent amendments to Goods and Services Tax (**GST**) Regulations changed the amount of Reduced Input Tax Credits (**RITC**) we're now able to claim on certain trustee services. These services previously attracted a RITC of 75% of the GST payable. The amendment means these services are now only eligible for a RITC of 55% of the GST payable.

We currently charge your account for trustee services rendered by us under the Trustee fee. Due to the recent changes to legislation, effective from 1 July 2013, the Trustee fee will change as follows:

Trustee fee	
Before 1 July 2013	After 1 July 2013
0.0974% pa	0.0993% pa

The change of RITC on the Trustee fee will have minimal impact on your account. For example, if you have an account balance of \$50,000 (excluding cash in the Cash Account), the increase in Trustee fee will amount to approximately \$1.00 pa.

Appointment of a cash custodian and administrator of the Cash Account/Balance

On 1 May 2013, BT Portfolio Services Limited ABN 73 095 055 208 (**BTPS**) was appointed as cash custodian and administrator in respect of a portion of your Cash Account/Balance. BTPS is a related body corporate of Asgard and BTFM. BTPS provides general cash administration support and custodial services in relation to the Asgard Employee Super Account. These services may include the provision of settlement, reconciliation and liquidity management facilities.

BTPS will earn a cash balance fee for performing these services as set out in the table below. Please note there is **no** impact on the interest rate you receive on your Cash Account/Balance or the features and functionality of the Asgard Employee Super Account as a result of these changes.

Your cash balance will be held in interest bearing bank accounts with Westpac (including St. George). A portion of the balances held in the interest bearing bank accounts are invested in term deposits (with Westpac) of varying duration.

Fee type	Amount (includes GST)	How and when paid?
Management Cost		
Cash Account/Balance The fee you pay the Cash Account/Balance Administrator^ for the administration of your Cash Account/Balance.	This fee is the difference between: <ul style="list-style-type: none"> the interest earned by the Cash Account/Balance Administrator on the underlying bank accounts (including term deposits) it maintains with St. George and/or Westpac in which the cash from your Cash Account/Balance is deposited, and the declared interest rate which is payable to you for your Cash Account/Balance*. Currently the declared rate is approximately the RBA cash rate less 1% pa. 	The Cash Account/Balance fee accrues daily. It is charged before interest is credited to your Cash Account/Balance at the end of each month. The Cash Account/Balance fee is not separately deducted from your Cash Account/Balance. It is paid as an expense out of the cash in the underlying bank accounts (including term deposits) which the Cash Account/Balance Administrator maintains with St. George and/or Westpac.

^ The Cash Account/Balance Administrator is BT Portfolio Services Limited ABN 73 095 055 208 (BTPS). BTPS is a related body corporate of Asgard and BTFM.

* The declared interest rate may change from time to time but will be greater than 0%. For the current interest rate declared on your Cash Account/Balance, speak with your financial adviser or our Contact Centre.

The Cash Account/Balance fee is dependent on the balance held in your Cash Account/Balance and the actual fee charged by the Cash Account/Balance administrator. For example, if you held \$4,000 throughout the year in your Cash Account/Balance and the Cash Account/Balance fee is assumed to be an average of 1% pa, then the Cash Account/Balance fee will amount to \$40 pa. This example is illustrative only.

Greater visibility over fees charged to your account

Prior to 1 July 2013, for reporting purposes, we bundled together fees charged to your account on a monthly basis under the one heading 'Ongoing fees and expenses'. To give you greater visibility over the fees charged to your account, from 1 July 2013, we'll now report the following fees separately:

- Ongoing adviser fee
- One-off adviser fee
- Contribution fee

In addition, if an ongoing fee arrangement exists between you and your financial adviser; your financial adviser will now give you a Fee Disclosure Statement (FDS) each year. The FDS will set out the services you were entitled to receive, the services you did receive and the actual fees you paid under the ongoing advice arrangement in the prior 12 months.

Opting – out from advice (applies to member and adviser remuneration arrangements)

If you have a member and adviser remuneration arrangement, you may, at any time, opt-out of receiving financial advice and related services from your financial adviser and paying your financial adviser ongoing fees by notifying us. We encourage you to talk to your financial adviser first before requesting to change the fees applying to your account. We reserve the right to cease paying to your financial adviser any adviser fees on your behalf on receipt of a written request from either of you or your financial adviser.

If you opt-out of the ongoing adviser fees paid to your financial adviser, we will generally cease paying the monthly adviser fee from the beginning of the month in which your request is processed by us. For the Contribution fee, we will generally cease paying this from the date in which your request is processed by us. However, if you have instructed us to cease paying adviser fees without terminating or opting out of an ongoing fee arrangement with your financial adviser, then you may still be personally liable to pay the adviser fees as agreed under that arrangement.

OTHER

Arrangements with investment managers and other product issuers

On 1 July 2013, we updated the disclosure documents for the Asgard Employee Super Account to reflect the new arrangements we have in place with investment managers whose managed investments are available through your account.

In addition to the investment fee rebates, we may receive remuneration, including service fees or product access payments of up to \$25,000 pa per responsible entity (or in some cases, per investment manager) plus up to \$15,000 pa per managed investment, and/or responsible entity or investment manager payments, or payments from various financial product issuers of up to 100% of the investment/product fees, directly from investment managers, responsible entities or product issuers whose financial products are available through the Asgard Employee Super Account, in exchange for providing access to services and information. The amount of these payments may change from time-to-time. This remuneration is paid by the investment managers, responsible entities or product issuers out of their own resources and is not paid by you.

We don't provide any of your personal information to these investment managers, responsible entities or product issuers.

Variation of fees and other costs

You will, to the extent required by law, receive at least 30 days' written notice of any new fees and costs or an increase in current fees and costs.

In the event of any change in tax laws or their interpretation – including changes affecting the rate of GST payable or the input tax credits we may receive – the amounts deducted from your Cash Account/Balance in respect of the fees and costs applied to your Asgard Employee Super Account may be varied or adjusted to reflect such changes without your consent or further notice to you.

We may, at our discretion and with the consent of Asgard, either generally or on request from you, your financial adviser or their dealer group reduce or waive any of the fees and costs applying to your account.

Platform payments

On 1 July 2013, we updated the disclosure for the Asgard Employee Super Account regarding platform payment arrangements (formerly known as volume bonus commissions).

We may pay to your financial adviser, your financial adviser's dealer group or an appropriate licensed related body corporate of their dealer group up to 100% of the fees or other payments we receive. We pay these amounts out of our own funds and they are not additional costs to you.

LEGISLATIVE CHANGES

Legislative changes

The following legislative changes recently took effect or are proposed for the near future. We encourage you to talk to your financial adviser about the effect these changes may have on your Asgard Employee Super Account and/or how you make contributions into your super account (if applicable).

Change	Description												
Refund of excess concessional contribution	Excess concessional contributions are subject to tax of up to 45% plus Medicare levy. In certain circumstances you may be able to accept an Australian Taxation Office (ATO) offer to have your excess concessional contributions refunded to you. Before requesting a refund, we suggest you obtain professional advice based on your own circumstances. For further information on the refund of excess concessional contributions refer to www.ato.gov.au												
Low income superannuation contribution (LISC)	From 1 July 2012, an investor may be eligible for a Government LISC if their adjusted taxable income in a financial year is not more than \$37,000 and at least 10% of their total income was sourced from employment or business activity. The amount of the LISC payable will be calculated as 15% of the total concessional contributions made by or on behalf of the investor for the financial year, up to a maximum LISC of \$500. For details regarding the LISC, please speak to your financial adviser or go to www.ato.gov.au .												
Superannuation Guarantee (SG) rate rising from 9% to 9.25%	For the 2013/14 financial year the SG rate is rising to 9.25% (up from 9%).												
Increase in contribution rate for high income earners	An additional 15% tax applies on concessional contributions (that are not excessive) for individuals with income greater than \$300,000. The definition of 'income' for the purposes of this measure includes concessional contributions. This measure applies to concessional contributions received from 1 July 2012 onwards. This change may have an impact on the amount of tax you pay therefore we suggest that you obtain professional advice in respect of your own particular circumstances. For details regarding this tax change, please speak to your financial adviser.												
Reduction in the Government co-contribution	For the 2012/13 financial year, the maximum government co-contributions are \$500, down from \$1,000. <table><thead><tr><th></th><th>2012/13</th><th>2013/14</th></tr></thead><tbody><tr><td>Maximum income for full Co-Contribution</td><td>\$31,920</td><td>\$33,516</td></tr><tr><td>Maximum co-contribution</td><td>\$500</td><td>\$500</td></tr><tr><td>Maximum income for partial co-contribution</td><td>\$46,920</td><td>\$48,516</td></tr></tbody></table> Further information on co-contributions can be obtained from your financial adviser or www.ato.gov.au .		2012/13	2013/14	Maximum income for full Co-Contribution	\$31,920	\$33,516	Maximum co-contribution	\$500	\$500	Maximum income for partial co-contribution	\$46,920	\$48,516
	2012/13	2013/14											
Maximum income for full Co-Contribution	\$31,920	\$33,516											
Maximum co-contribution	\$500	\$500											
Maximum income for partial co-contribution	\$46,920	\$48,516											
Protection of small super accounts	Currently, we limit the amount of fees that can be deducted from your benefits if the value of your super account is less than \$1,000 and includes, or has included, superannuation guarantee or award contributions from your employer (small super account). We may, at our discretion, on receipt of a request from you to close your small super account, continue to refund fees charged to your account prior to its closure. However, we reserve the right to review and amend this process without providing prior notice to you.												

Change	Description						
Removal of age limit for SG contributions	From 1 July 2013 the maximum age for SG has been removed. This means employees aged 70 and over can now receive SG contributions.						
Departing Australia Superannuation Payments	If you are a temporary resident and you have departed Australia permanently, you can claim your benefit using the ATO Departing Australia Superannuation Payment (DASP) online application system. To access the system and full information regarding DASP procedures and current tax rates visit www.ato.gov.au						
Unclaimed money	For the reporting period ending 31 December 2012 and later reporting periods, a lost member account must be transferred to the ATO if: <ul style="list-style-type: none"> the account balance is less than \$2,000 (previously \$200), or the super fund has not received an amount in respect of the account for a period of 12 months (previously 5 years) and the trustee is satisfied that it will never be possible to pay an amount to the member based on the information reasonably available to the fund (ie. the account is considered 'unidentifiable'). 						
Concessional Contributions caps	The concessional contributions cap for this financial year is as follows: <table border="1" data-bbox="427 689 1469 768"> <thead> <tr> <th>Financial Year</th> <th>Below age 60</th> <th>Aged 60 and above</th> </tr> </thead> <tbody> <tr> <td>2013/14</td> <td>\$25,000</td> <td>\$35,000</td> </tr> </tbody> </table>	Financial Year	Below age 60	Aged 60 and above	2013/14	\$25,000	\$35,000
Financial Year	Below age 60	Aged 60 and above					
2013/14	\$25,000	\$35,000					

Standard Risk Measure

From 1 July 2013, we need to show a Standard Risk Measure (**SRM**) for each of the managed investments we make available to you to invest in through your Asgard Employee Super Account. The SRM is a guide as to the likely number of negative annual returns expected for a managed investment over any 20 year period.

The SRMs are displayed in the Product Disclosure Statement Part 2 – Investment Selection, available from Investor *Online* or from your financial adviser.

The SRMs are estimated using a model that takes into account a wide range of economic and investment factors (including expected asset class returns, volatilities and cross correlations between asset classes, amongst other things) and fees. In accordance with the FSC/ASFA Standard Risk Measure Guidance Paper (July 2011), the SRM is gross of tax (ignoring the impact of franking credits). The model then determines, for each option, the number of 'loss years' out of 20 and the resulting SRM.

For consistency, the SRMs have been determined by the Trustee with the assistance of an external consultant and not by the fund manager of the relevant fund. As such there may be variations with SRMs published by fund managers in the underlying PDSs.

Please note the SRM isn't a complete assessment of all forms of investment risk. For example, it doesn't detail the size of a potential negative return or the potential that a positive return may be less than an investor may require to meet their objectives. Nor does it consider the impact of administration fees and tax on the likelihood of a negative return.

You should ensure you're comfortable with the risks and potential losses associated with your chosen managed investment/s. The SRM is general information only and doesn't take into account your personal financial situation or needs. You should consult your financial adviser for advice tailored to suit your personal circumstances.

Risk band	Risk label	Estimated number of negative annual returns over any 20 year period
1	Very low	Less than 0.5
2	Low	0.5 to less than 1
3	Low to medium	1 to less than 2
4	Medium	2 to less than 3
5	Medium to high	3 to less than 4
6	High	4 to less than 6
7	Very high	6 or more

Electronic notifications and updated information

On 1 July 2013, we updated the disclosure for the Asgard Employee Super Account in relation to electronic communications in order to be able to provide more communications to you electronically in future.

We may provide you with all information, including without limitation any notification, disclosure documents or any other documents relating to your Asgard Employee Super Account (**Information**) required or permitted to be given to you under the Corporations Act 2001 (**Cth**) (**Corporations Act**) or any other relevant law:

- where it is or may become permissible under the Corporations Act, via your adviser in writing or notice by email or other electronic communication (including by making it available online at Investor *Online*), or

- directly, by email (including emails containing a hypertext link) or by other electronic communication (including documents containing a hypertext link or by making it available online at Investor *Online*).

Please note that, to the extent we are not already permitted to do so, by giving an investment direction or switching request, using the Regular Deposit Plan, or by you (or someone on your behalf) making further contributions to your Asgard Employee Super Account on or after the date of this flyer, you agree that all Information can be provided to you in any of the above ways.

Important information about your investment in the Asgard Employee Super Account may be sent to the email address that you have nominated to us. It is important that any nominated email address is current and active and that you notify us immediately if the email address provided changes.

Communications

On 1 July 2013, we updated the disclosure for the Asgard Employee Super Account to confirm that we and the Administrator may give you documents and other communications by any of the methods specified below including by sending them to any address for you, your financial adviser or your representative provided by you or that we or the Administrator reasonably believes is correct. In this case, those documents and other communications are taken to be given if:

- online, when available
- posted (including a letter containing a hypertext link to one or more documents), when they would be delivered in the ordinary course of post (which we and the Administrator deems to be next business day after posting)
- sent by fax, on production of a transmission report
- sent by email (including an email containing a hypertext link to one or more documents), when delivered
- given personally, when received.

We may also provide electronically through Investor *Online* notices of any introduction of new fees and/or other costs, or increase in current fees or costs, affecting your account. You will also have access to the above information through your financial adviser and we may choose to send some or all of this information to you.

Portability of super benefits – rollovers/transfers

On 1 July 2013, we updated the disclosure for the Asgard Employee Super Account in relation to portability of super benefits.

Ordinarily, we must transfer or rollover your benefits within 30 days of receiving all relevant information prescribed by the SIS Regulations (including all information that is necessary to process your request). However, if you hold in your account managed investment(s) and/or term deposit(s) that are illiquid/suspended or become illiquid/suspended, it may take longer than 30 days to transfer your full benefits.

For more information, please also refer to 'Illiquid or Suspended Managed Investments' below in this flyer.

We may take up to 730 days from the time we receive all the relevant information to finalise a withdrawal request involving illiquid/suspended investments, unless you have invested in a term deposit which matures beyond this time frame. Where the investments are illiquid because of withdrawal restrictions, we may take up to 30 days after the withdrawal restrictions end.

The investments considered by us to be illiquid from time to time are listed in the 'Managed investments with extended redemption periods' flyer which you can obtain from your financial adviser, by calling us or by accessing Investor *Online*. This information is updated by us from time to time.

Illiquid or suspended managed investments

On 1 July 2013, we enhanced the disclosure for the Asgard Employee Super Account in relation to illiquid or suspended managed investments.

Generally, we consider a managed investment to be illiquid if it cannot be converted to cash in less than 30 days. A managed investment may also be illiquid if converting it to cash within 30 days would have a significant adverse impact on the value of the investment. A managed investment may be illiquid, for example, because the investment manager has imposed withdrawal restrictions on the investment or the investment is subject to market liquidity constraints.

A suspension occurs when the responsible entity of a managed investment suspends the ability to make withdrawals from the managed investment (and may also prevent further applications or investments into the managed investment).

If you have automated features set up on your account that include instructions relating to a suspended managed investment, these automated features will not be executed in respect of the particular suspended managed investment.

We will automatically participate in withdrawal offers from suspended managed investments on your behalf if you have requested to close your account but continue to hold a suspended managed investment within your account. Note that unless you instruct us otherwise, all amounts received in respect of the suspended managed investment (including distributions) will be retained within your Cash Account/Balance until we are able to realise the full amount of your investment in the suspended managed investment.

For more information on illiquid or suspended managed investments, please contact your financial adviser or call us.

Anti-Money Laundering and Counter-Terrorism Financing (AML/CTF)

On 1 July 2013, we enhanced the disclosure for the Asgard Employee Super Account in relation to our responsibility under AML/CTF laws.

We may delay or refuse to process a transaction or withdrawal instruction for your account if we require further information regarding your identity, or have reasonable grounds to believe that a transaction breaches AML/CTF laws or any sanctions. Where a transaction is refused or delayed, we are not liable for any loss as a result of complying with our obligations under the AML/CTF laws or any sanctions.

We may disclose your personal information to a regulator or law enforcement agency, including the Australian Transaction Reports and Analysis Centre (AUSTRAC), where we are required to by AML/CTF law or any sanctions.

Changes to the asset allocations in SMA – Funds portfolios

As part of the ongoing monitoring and review process of the Separately Managed Accounts – Funds (SMA – Funds) portfolios, the strategic asset allocation ranges of these portfolios have changed. These changes were made with the aim of maintaining the desired risk/return objective of the SMA – Funds portfolios.

The following table details the asset allocation of each SMA – Funds portfolio effective 1 July 2013.

Underlying managed investment	SMA – Funds Defensive		SMA – Funds Moderate		SMA – Funds Balance		SMA – Funds Growth		SMA – Funds High Growth	
	Advance Defensive		Advance Moderate		Advance Balance		Advance Growth		Advance High Growth	
	Multi-Blend Fund		Multi-Blend Fund		Multi-Blend Fund		Multi-Blend Fund		Multi-Blend Fund	
Asset Sector	Min %	Max %	Min %	Max %	Min %	Max %	Min %	Max %	Min %	Max %
Australian Shares	0	28	0	37	5	45	10	50	16	56
International Shares	0	23	0	30	0	38	3	43	11	51
Property and Real Assets	0	23	0	24	0	25	0	26	0	25
Australian Fixed Interest	0	29	0	29	0	25	0	21	0	0
International Fixed Interest	0	34	0	34	0	27	0	22	0	0
Growth Alternatives	0	25	0	33	1	31	5	35	7	37
Defensive Alternatives	0	35	0	30	0	28	0	23	0	15
Cash	7	47	0	32	0	25	0	23	0	15

No action is required from you following these changes. However, you should refer to the relevant underlying managed investment product disclosure document for the most up-to-date detailed information on each SMA – Funds portfolio. You can find a copy of these product disclosure statements on *Investor Online* or request them free of charge from your financial adviser or us.

FOURTH QUARTER 2013 CHANGES

Member directed consent – Adviser fee payments

The following change will be implemented during the fourth quarter of 2013. You will be notified electronically of the particular date from which the change can be implemented (Effective Date) through a notice provided via *Investor Online*.

When you next lodge an adviser fee amendment form after the Effective Date, the form will seek your consent in relation to moving to a new adviser fee payment model under which you can continue to direct that fees be paid from your account to your financial adviser.

Details of the adviser fee payment model that may apply in respect of any changes to your adviser fees relating to your Asgard Employee Super Account after we receive your consent as set out in Appendix 1 accompanying, and forming part of, this flyer.

FURTHER INFORMATION

For more details on the changes referred to in this flyer, please refer to the information contained in the updated disclosure documents for the Asgard Employee Super Account dated 1 July 2013, which can be obtained from your financial adviser, from *Investor Online*, or by calling us on **1800 998 185**.

Adviser fee payment model information

Issue date: 20 July 2013

Preparation date: 27 June 2013

This appendix forms part of the 'Changes impacting the Asgard Employee Super Account' flyer issued on 20 July 2013. It outlines the changes to fees and costs that will apply to your account when you next lodge an adviser fee amendment form after the effective date, which date will be during the fourth quarter of 2013 and will be notified to you electronically through a notice on Investor *Online*, provided you have both:

- consented to the application of the relevant provision of the Asgard Employer Super Account trust deed (explained in the adviser fee amendment form); and
- chosen to move to a new adviser fee payment model in relation to a particular optional adviser fee (ie. the Contribution fee, Ongoing adviser fee or One-off adviser fee), by making a change to that fee on the adviser fee amendment form that you lodge.

To the extent that these steps are not completed for a particular optional adviser fee, the arrangement under which any such existing fee is paid to your adviser will be as explained under 'Scenario 1' and 'Scenario 2' below.

As referred to in the 'Member directed consent – Adviser fee payments' section of the flyer, the adviser fee amendment form will make a provision for you to both give your consent for the purposes of the trust deed for the Asgard Employee Super Account, and choose to move to the new adviser fee payment model in respect of the relevant fee.

Below is a summary of the current adviser remuneration arrangements and an explanation of how this will change if you choose to move to the new adviser fee payment model in respect of each optional adviser fee.

1. Existing adviser remuneration arrangements

Currently you are able to agree the following fee types with your financial adviser (to be paid to your financial adviser):

Fee	Amount	
Contribution fee	Flat dollar or flat percentage up to a maximum of 5.125% (including GST). The flat dollar contribution fee can only be applied to initial and specific deposits.	
Adviser remuneration (negotiate one of these options with your client)	Standard percentage	25% of the administration fee.
	Non-standard	<ul style="list-style-type: none"> • Flat dollar: a flat dollar amount monthly or on a one-off basis. You can choose to index the monthly fee annually to the CPI. • Flat percentage: a flat percentage per annum of the Account balance. • Increase the standard administration fee by a specified percentage: between 1% and 50%. In addition, you can choose to combine the one-off flat dollar amount option with any one of the other adviser remuneration options.

Where your financial adviser receives Standard adviser remuneration in relation to your account, this fee is currently taken out of the administration fee that is payable to us monthly. Under this Standard adviser remuneration arrangement, 75% of the administration fee is retained by us, and 25% is passed on to your financial adviser.

Where you have agreed to Non-standard adviser remuneration (ie. you have agreed with your financial adviser that they will receive either more or less than the Standard monthly adviser remuneration), we retain 75% of the administration fee charged to you at that time, and the component of the administration fee that is passed on to your financial adviser (which may be more or less than 25% of the disclosed administration fee) is made up of the agreed flat dollar or flat percentage adviser remuneration in addition to any agreed contribution fees.

2. New adviser fee payment model

Under the new adviser fee payment model:

- Ongoing adviser fee and One-off adviser fee options are being offered in place of the previous Non-standard adviser remuneration options, and
- there is no equivalent of Standard adviser remuneration in the new adviser fee payment model.

In respect of each optional adviser fee under the new adviser fee payment model (namely the Contribution Fee, Ongoing adviser fee and One-off adviser fee), we will require your explicit consent before we deduct the agreed adviser fees from your account on your behalf and pay those amounts to your financial adviser (or to your financial adviser's dealer group on behalf of your financial adviser). As part of this process, you and your financial adviser will be required to confirm that the fees have been agreed and that they specifically relate to financial advice and related services your financial adviser provides to you in relation to your account.

Contributions

Where your employer plan is not subject to a Contribution fee, you and your financial adviser may agree the amount of adviser remuneration that will apply to financial advice and related services provided in relation to the initial and additional contributions into your account (whether made by you or someone else on your behalf). This optional fee can be between nil and 5.5% (including GST) of contributions. When you agree to the amount of this fee, you consent to us deducting and paying this amount from your account on your behalf at the same time as we receive each deposit.

For one-off deposits (where requested), this Contribution Fee can be nominated as a dollar amount at the time the deposit is made. However, the dollar amount cannot exceed a maximum of 5.5% (including GST) of the contribution.

If no percentage (%) or dollar (\$) based fee is specified, the fee will be nil.

Ongoing adviser fee

An Ongoing adviser fee may also be paid to your adviser in addition to the administration fee which is payable to us on a monthly basis. The optional ongoing adviser fee is calculated on the basis agreed between you and your financial adviser. When you agree on an amount, or basis of calculation, you consent to us deducting and paying this amount from your account each month on your behalf.

You may select from the following monthly adviser fee options:

- Flat percentage amount (%) – select a flat percentage between 0% and 5.5% pa (including GST) to apply to the value of managed investments and/or cash in your account, OR
- Flat dollar amount (\$) – select a flat dollar amount per month which can be increased annually in line with the Consumer Price Index (CPI). You can indicate the month and year in which the increase will first occur in your application.

The flat percentage monthly adviser fee options are calculated based on your total account balance (of managed investments, term deposits and cash if applicable) at the end of the previous month.

Ongoing adviser fees are paid monthly in arrears from your cash balance.

One-off adviser fee

You can agree with your financial adviser to have an optional One-off flat dollar fee charged to your account and paid to your financial adviser. If no fee is specified, the fee will be nil. This One-off adviser fee can be paid to your financial adviser in addition to the administration fee which is payable to us. When agreeing on an amount, you consent to us deducting and paying this amount from your account on your behalf.

The One-off adviser fee can be charged on an ad-hoc basis but is limited to being charged once a month. It is deducted from your cash balance in arrears (at the beginning of the month) or, if applicable, at the time your account is closed.

Scenario 1: where you have previously agreed Non-standard adviser remuneration

Where you have previously agreed to Non-standard adviser remuneration and you provide the required consent and choose to agree a Contribution Fee, Ongoing adviser fee or One-off adviser fee after the Effective Date, all of your agreed adviser fees will move to the new adviser fee payment model. That is:

- your administration fee (which will be retained by us) will be 75% of the Standard administration fee as disclosed in the product disclosure statement issued to you on account opening, and
- your adviser fees (which will no longer form part of your administration fees) will be passed on to your financial adviser on your behalf and will be made up of any agreed Contribution Fee, Ongoing adviser fee and/or One-off adviser fee.

Scenario 2: where Standard adviser remuneration currently applies to your account

Scenario 2(a): agreeing to a new Ongoing adviser fee

Where your financial adviser currently receives Standard adviser remuneration in relation to your account, and after the Effective Date, you provide the required consent and agree to pay your financial adviser a new Ongoing adviser fee (whether or not you also agree to pay your financial adviser a Contribution Fee and/or One-off adviser fee), that new Ongoing adviser fee will replace the current Standard adviser remuneration. The new adviser fee payment model will then apply to each of your optional adviser fees, meaning that:

- your administration fee (which will be retained by us) will be 75% of the standard administration fee as disclosed on the product disclosure statement issued to you on account opening, and
- your adviser fees will be separate to your administration fees, and will be comprised of the new Ongoing adviser fee (and any Contribution Fee and/or any One-off adviser fee that you agree) which will be paid to your financial adviser on your behalf.

Scenario 2(b): not agreeing to a new Ongoing adviser fee

However, if your financial adviser currently receives Standard adviser remuneration in relation to your account, and after the Effective Date, you provide the required consent and agree to pay your financial adviser an:

- Contribution Fee, and/or
- One-off adviser fee.

But you do not agree to pay a new Ongoing adviser fee at that time, only the Contribution Fee and One-off adviser fee will move to the new adviser fee payment model. That is, the agreed Contribution Fee and/or One-off adviser fee will be paid to your financial adviser on your behalf in addition to the Standard remuneration that will continue to be paid under the current adviser remuneration model (being Standard adviser remuneration of 25% of the administration fee collected monthly by us).

The Standard adviser remuneration will continue to be paid to your financial adviser in relation to your account until such time that you opt-out of the fee arrangement, or provide the required consent and replace that Standard adviser remuneration by agreeing with your adviser to a new Ongoing adviser fee after the Effective Date.

Asgard

IMPORTANT INFORMATION

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